

# James V Sadrianna

## Sadge Mediation Services

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### **CERTIFIED CIRCUIT CIVIL MEDIATOR**

***Business Disputes ◆ Mortgage Foreclosure ◆ Corporate Law Disputes***

Intelligent, analytical and conscientious professional with a 30-year career highlighted by consistent achievement of professionalism and integrity. Fair and impartial negotiator relationship builder capable of maintaining productive working relationships with investment bankers, lawyers and accountants. Able to adapt to and implement business strategies in many diverse business cultures

### **CORE COMPETENCIES**

#### **PROFESSIONAL EXPERIENCE**

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- |                                 |                              |                       |
|---------------------------------|------------------------------|-----------------------|
| • Corporate Law                 | • Federal and Multistate Tax | • Due Diligence       |
| • Risk Management               | • Corporate, Partnership     | • Deal Financing      |
| • IT Implementation & Oversight | • Strategic Tax Planning     | • Deal Closing        |
| • Human Resource Development    | • Federal & State Liaison    | • Company Integration |

#### **James V Sadrianna, P.A. (Lakewood Ranch, FL)**

##### ***President***

**2000 -**

Provide business consulting, merger & acquisition and tax consulting services to individual and corporate clients in the airport contracting cleaning, land investment, software and retail industries.

- Worked with investment bankers, lawyers and appraisers in liquidating, reorganizing and rolling up several companies in the telecommunication, printing and restaurant industries.
- Performed business evaluations, due diligence and implementation of financial accounting controls for various public mid-cap and private mid-sized companies.

#### **Common Paymaster Corporation (Orlando, FL)**

**2005 - 2006**

##### ***Director***

Implemented cash flow tracking system for over 162 bank statements in 90 different companies of a private equity portfolio giving the company stronger cash flow management. Developed capital commitments tracking program and operational reporting structure for various acquisitions and debt service programs.

- Facilitated, closed and provided due diligence for over 40 acquisitions in the professional employee leasing, construction, security, real estate and software industries.
- Reviewed contracts and acquisition agreements for negotiation purposes and compliance with federal and state regulations.

#### **TS & B Holdings, Inc. (Orlando, FL)**

**2003-2005**

##### ***Chief Financial Officer***

Liaison with outside professionals in forming and maintaining an investment company and providing financial management expertise for the companies underlying investments. Responsible for assuring accurate and timely reporting to the Securities and Exchange Commission and other governmental agencies as well as answering governmental inquiries.

- Implemented daily and monthly reporting systems for portfolio companies
- Raised over \$5 million to acquire private companies as part of a Business Development Company

**Chief Financial Officer**

Part of team that structured, closed and built Orange County National Golf Center through a \$51 million commitment from various institutional investors. Implemented and maintained financial and legal compliance system for a 45-hole golf course, 8,000 square foot golf shop, 50 room lodge and educational facility. Created, staffed, directed and mentored staff of 8 in accounting, computer, human resources and risk management including recruitment, training, retention, supervision and termination.

- Worked with parent company and institutional investors in developing a sophisticated risk management program
- Provided parent company with a detailed 12-month rollover budget template to track performance of sales, operations, maintenance and administrative departments.

**Forness & Company (Orlando, FL)**

**1993 - 1996**

**Tax Manager**

Developed and implemented procedures for a tax department for a start up CPA who had split off from his partnership. Prepared and reviewed corporate, partnership and individual tax returns to insure prepared in compliance with federal and state tax laws. Researched tax issues related to client matters. Mentored staff for future professional development.

**Sports Marketing Group (Orlando, FL)**

**1990 - 1992**

**Chief Financial Officer**

Directed financial operations for a golf video and equipment distributor with a customer base of over 3,000 United States retail locations. Developed computerized accounting and management reporting systems, which resulted in increased financial and operational efficiency. Assisted outside counsel in drafting trademark and employment agreements, licenses and various other business contracts. Reported to outside investors on status of company operations.

**Coopers & Lybrand (Stamford, CT)**

**1985 - 1990**

**Tax Supervisor**

Developed and trained staff of 20 in preparation of complex corporate, partnership, individual and not-for-profit federal and state tax returns. Interacted with IRS and state auditors on a variety of domestic, international issues including mergers and acquisitions, pricing, inventory capitalization, and real estate transactions.

**Internal Revenue Service (Norwalk, CT & New York, NY)**

**1981 - 1985**

**Revenue Agent**

Audited Fortune 500 corporations with a team of professionals including computer, engineering, international, pension and economic specialists. Examined individual, corporate and partnership returns and assessed deficiencies based on standard examination techniques. Researched and developed issues and briefs for cases going to the Appellate Division.

**EDUCATION & PROFESSIONAL CERTIFICATIONS**

- Florida Lemon Law Arbitrator, 2011
- Florida Certified Circuit Civil Mediator, 2010 (Mediator No. 24983 R)
- Juris Doctor 1989 Pace University School of Law White Plains, NY
- MBA - BBA Accounting, 1981 Pace University, Pleasantville, NY
- Certified Public Accountant, 1992 (Registered State of Florida #24999)
- Admitted to New York Bar, 1990 (Attorney Registration #2318582)
- Certified Public Accountant, 1985 (Registered State of New York #50972)

**MEMBERSHIPS**

- Florida Academy of Professional Mediators
- Lakewood Ranch Business Alliance
- American Institute of Certified Public Accountants